COLLETTE CAPITAL

COLLETTE CAPITAL WHOLESALE IMA STRATEGY

THE STRATEGY

The investment objective of the Collette Capital Wholesale IMA strategy (the Strategy) is one of absolute returns irrespective of prevailing market conditions. The exposure set may skew net long or net short.

Macro-economics, fundamental research, and technical rationale (price action) are all inputs into the decision making process of the Strategy.

In all instances the client remains the beneficial owner of all positions.

An IMA or Individually Managed Account is an account service where all investment decisions are outsourced to the manager.

PERFORMANCE



Disclosure:

Performance is un-audited and is based on an actual client account which began in the IMA service on the 22 January 2015. Percentage returns have been calculated using the Time Weighted Return (TWR) method. The Time Weighted Return (TWR) method allows the calculation of returns according to the amount invested on any given day – excluding cash. **Please see page 3 for further information on TWR**.

PERFORMANCE FIGURES

Through the month of December versus the ASX Small Ordinaries Accumulation Index (XSOAI), net of all costs.

| | December | FY24 | FY23 | FY22 | Inception p.a. |
|-------------------------------------|----------|--------|--------|---------|----------------|
| CC Wholesale IMA Strategy | +1.5% | -10.0% | +4.49% | +27.98% | +20.45% |
| Small Ords Accumulation Index | +7.23% | +6.42% | +8.45% | -19.52% | +7.28% |

PORTFOLIO MANAGER

STEVE COLLETTE B.COM (FINANCE) / B.A., ADA2

Steve is in his 23nd year in financial markets as both a portfolio manager and advisor. Steve was a founding member of Calibre Investments in 2010, now known as Sanlam, and founded Collette Capital in 2020.

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COLLETTE CAPITAL PTY LTD ABN 56645766507

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PORTFOLIO MANAGER'S COMMENTS

The Strategy finished with +1.5% performance in December, against +7.23% for the benchmark.

At the end of October there was genuine fear as to a potential catastrophic loss of cohesion in the bond market – and the possibility that could spread to waterfall losses within other asset classes also.

Two months later and we have witnessed one of the strongest two-month rallies at the end of a calendar year in modern financial history.

Not only did the Fed suggest that their tightening cycle had concluded, but in the December meeting they also appeared to double down with an explicitly easier path for monetary policy in 2024.

At the start of 2024, there were 3 cuts priced into the June FOMC meeting, and 6 by the end of the year.

Outside of a crisis the nature of which we don't know as yet, that feels like too much, too fast.

Inflation has come back quickly, and yes, it is a federal election year, with all the implications thereof.

However, if we presume as done previously that the primary driver of this acute volley higher in equities was hedge funds and the like being caught offside or underweight those names that rallied most aggressively, there is scope for moderation at the start of the new calendar year.

Notwithstanding, with liquidity conditions continuing to improve overall, and with the *perception* continuing to exist that the last hike is in and that the next move for interest rates is lower, the presumption will be that the bias for risk assets overall on the year will be in keeping with their residual inclination, that being to increase in value.

Certainly, one would think that small caps have some catching up to do after the last couple of years.

Please note that IMA clients without an Animoca exposure were down meaningfully in FY22 and in some cases on an horizon of over a year.

As ever, the one true and explicit arbiter of performance - PRICE - remains at the forefront of the Strategy.

Whilst any number of narratives will always be available to engage in - that seek to explain what is happening in the market – at the end of the day we can only ever trade in 'price'.

Price has no knowledge of the narratives that supposedly explain it, and so rigour around this input is an ongoing focus for the Strategy.

KEY INFORMATION

| Risk Rating | High |
|-------------------------------|--|
| Benchmark | ASX Small Ords Accumulation Index |
| Inception Date | 22 January 2015 |
| Management Company | Collette Capital Pty Ltd |
| Portfolio Manager | Steve Collette |
| Management / Performance Fees | Nil |
| Brokerage Fees | \$75 or 0.5%, whichever the greater |
| Clearing Agent | FinClear Execution Limited |
| Reporting | Praemium Limited (\$300.00 per annum + GST) |

Additional Disclosure with reference to TWR method of calculating return:

The Time Weighted Return (TWR) method allows the calculation of returns according to the amount invested on any given day - excluding cash.

In so doing it does not take into effect the amount of any cash that the client or account is holding on any given day.

This has the effect of amplifying stated positive or negative returns relative to dollar outcomes in any period where the client is not 100% invested and so is holding no cash.

In simple terms, this means that if the client offers an investment of \$300k in the Strategy and has a stated return of 15% over a given period net of all costs but has only averaged 50% drawn down (50% cash), then the return will have been +\$22,500 as opposed to +\$45k for that period.

However, the opposite would also be true if the stated return were -15% under TWR, the loss will have been -\$22,500 as opposed to -\$45k for that period.

The TWR method is used in calculating returns for Collette Capital Wholesale IMA Strategy because the client account upon which the reporting is based has historically settled to an external bank account.

Incoming clients should know that use of the TWR method in their instances will take into account any cash on deposit at CMA, as all incoming clients are required to have excess funds on deposit at CMA.

A detailed explanation of the TWR method for calculating returns is available here:

https://au.praemium.help/home/twr-percentage-return-calculations-in-the-investment-movements-report

All trades that have contributed to the stated return are available upon request.

Additional Disclosure with reference to the Performance Figures:

The performance figures are based on an account with \$350,000 in the Strategy as at the start of January 2024, in addition to a residual holding in Animoca Brands currently valued at \$829,674. The amount that this account has made available to the Strategy has continued to change over time and since inception. The minimum to participate in the Strategy is \$100,000. As at the start of January 2024, accounts considered to make available or be likely to make available to the Strategy an amount between \$100,000 and \$150,000, will hold a smaller position set, which may not include the same composition as that held within the account and / or position set used to calculate the performance figures. Owing to that, and / or in the absence of a holding in Animoca Brands, returns on those accounts will vary from those included in this report.

Incoming accounts do not have the existing position set of the Strategy replicated, rather they receive the next position the Strategy acquires from their start date. This also has the effect of varying returns on new accounts from the returns included in this report. Investment performance includes dividends (but not franking credits) and is calculated net of all fees. Past performance is not a reliable indicator of future performance. Individual IMA Strategy results will differ depending on committed funds, start date, brokerage, fees and taxes. Quoted returns are based upon a client account which has historically operated with a brokerage charge of \$75 or 0.5% whichever the greater, and no management fee. At times the manager will vary the brokerage down in the client's favour, but never up.

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