

COLLETTE CAPITAL

COLLETTE CAPITAL WHOLESALE IMA STRATEGY

MARCH 2021

THE STRATEGY

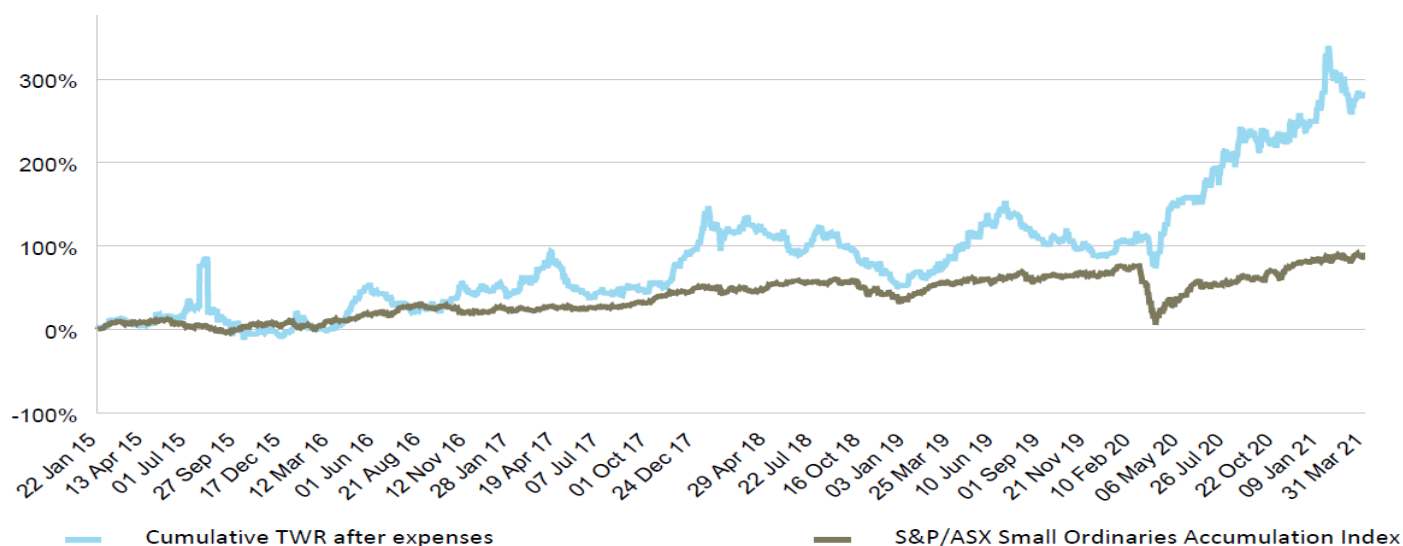
The investment objective of the Collette Capital Wholesale IMA strategy (the Strategy) is one of absolute returns irrespective of prevailing market conditions. The exposure set may skew net long or net short.

Macro-economics, fundamental research, and technical rationale (price action) are all inputs into the decision making process of the Strategy.

In all instances the client remains the beneficial owner of all positions.

An IMA or Individually Managed Account is an account service where all investment decisions are outsourced to the manager.

PERFORMANCE



Disclosure:

Performance is un-audited and is based on an actual client account which began in the IMA service on the 22 January 2015.

Percentage returns have been calculated using the Time Weighted Return (TWR) method.

The Time Weighted Return (TWR) method allows the calculation of returns according to the amount invested on any given day – excluding cash.

Please see page 3 for further information on TWR.

PERFORMANCE FIGURES

Through the month of March versus the ASX Small Ordinaries Accumulation Index (XSOAI), net of all costs.

	March	FY21	FY20	FY19	Inception p.a.
CC Wholesale IMA Strategy	-1.35%	+38.4%	+8.62%	+29.83%	+23.92%
Small Ords Accumulation Index	+0.79%	+22.79%	-5.67%	+1.92%	+10.5%

PORTFOLIO MANAGER

STEVE COLLETTE
B.COM (FINANCE) / B.A., ADA2

Steve is in his 20th year in financial markets as both a portfolio manager and advisor. Steve was a founding member of Calibre Investments in 2010, now known as Sanlam, and founded Collette Capital in 2020.

M 0413 949 272
E steve@collette.capital

COLLETTE CAPITAL PTY LTD

ABN 56645766507

A Level 9, 505 Little Collins Street, Melbourne VIC 3000

P 0413 949 272

Collette Capital Pty Ltd (ABN 56645766507) is a Corporate Authorised Representative (No. 1284431) of Sanlam Private Wealth (AFS License No. 337927).

All information and advice is confidential and for the private information of the person to whom it is provided without any responsibility of liability on any account whatsoever on the part of this firm of any member or employee thereof.

PORTFOLIO MANAGER'S COMMENTS

The Strategy pulled back fractionally in the month of March by -1.35%.

The Strategy has now returned +23.92% per annum since inception in January 2015, net of all costs.

On a one-year basis, the Strategy has returned +94.47%, relative to an index performance of +52.15% over the same period.

These returns are all based on an actual client account that participates in the Strategy.

The market continues to weigh the positive drivers of perception around ongoing fiscal and monetary stimulus, and economic re-opening as vaccines are rolled out, against the vagaries of underlying economic growth as considered in the current environment, and the reality that in many jurisdictions virus cases are making new highs.

Market punditry has also switched largely to expectations of increasing inflation, and the Fed is doing nothing to water down such chatter at present – rather suggesting that it will tolerate price averages 'running hot' for a time and / or that such considerations will be 'transitory'.

Across the course of the month the US 10-year bond yield continued its ascent, moving on from levels around 140 basis points at the start of the month to a high above 170bp.

As we move closer to what is historically a more difficult time of year, we are reminded of increasing fragility in the global economic order, as represented by increased indebtedness on both government and corporate balance sheets, increased 'financial-isation' of the economy overall, the perception of a 'Fed put' that cannot be mitigated and / or encourages risk seeking behaviour, the idea of TINA (There Is No Alternative), and similar pervasive ideas that represent a dangerous paradigm in the opinion of the author.

By the end of April, it is anticipated that the Strategy will have moved to a less bullish stance than is currently observed overall.

Whilst any number of narratives will always be available to engage in that seek to explain what is happening in the market – at the end of the day we can only ever trade in 'price'.

Price has no knowledge of the narratives that supposedly explain it, and so rigour around this input, and the management of risk strictly thru this prism, is the foundational pillar upon which the Strategy operates.

The Strategy's most preferred exposures involve a modest starting point or EV, good management given that small starting valuation, and most importantly a business that is engaged in or aspires to engage in a pursuit with a potentially unquantifiable upside.

KEY INFORMATION

Risk Rating	High
Benchmark	ASX Small Ords Accumulation Index
Inception Date	22 January 2015
Management Company	Collette Capital Pty Ltd
Portfolio Manager	Steve Collette
Management / Performance Fees	Nil
Brokerage Fees	\$75 or 0.5%, whichever the greater
Clearing Agent	FinClear Execution Limited
Reporting	Praemium Limited (\$300.00 per annum + GST)

Additional Disclosure with reference to TWR method of calculating return:

The Time Weighted Return (TWR) method allows the calculation of returns according to the amount invested on any given day – excluding cash.

In so doing it does not take into effect the amount of any cash that the client or account is holding on any given day.

This has the effect of amplifying stated positive or negative returns relative to dollar outcomes in any period where the client is not 100% invested and so is holding no cash.

In simple terms, this means that if the client offers an investment of \$300k in the Strategy and has a stated return of 15% over a given period net of all costs but has only averaged 50% drawn down (50% cash), then the return will have been +\$22,500 as opposed to +\$45k for that period.

However, the opposite would also be true if the stated return were -15% under TWR, the loss will have been -\$22,500 as opposed to -\$45k for that period.

The TWR method is used in calculating returns for Collette Capital Wholesale IMA Strategy because the client account upon which the reporting is based has historically settled to an external bank account.

Incoming clients should know that use of the TWR method in their instances will take into account any cash on deposit at CMA, as all incoming clients are required to have excess funds on deposit at CMA.

A detailed explanation of the TWR method for calculating returns is available here:

<https://au.praemium.help/home/twr-percentage-return-calculations-in-the-investment-movements-report>

All trades that have contributed to the stated return are available upon request.

Additional Disclosure with reference to the Performance Figures:

The performance figures are based on an account with \$1,200,000 in the Strategy as at the start of 2021. The amount that this account has made available to the Strategy has changed over time and since inception. The minimum to participate in the Strategy is \$100,000. As at the start of calendar year 2021, accounts considered to make available or be likely to make available to the Strategy an amount between \$100,000 and \$300,000, will hold a smaller position set, which may not include the same composition as that held within the account and / or position set used to calculate the performance figures, and hence the returns on those accounts will vary from those included in this report.

Incoming accounts do not have the existing position set of the Strategy replicated, rather they receive the next position the Strategy acquires from their start date. This also has the effect of varying returns on new accounts from the returns included in this report. Investment performance includes dividends (but not franking credits) and is calculated net of all fees. Past performance is not a reliable indicator of future performance. Individual IMA Strategy results will differ depending on committed funds, start date, brokerage, fees and taxes. Quoted returns are based upon a client account which has historically operated with a brokerage charge of \$75 or 0.5% whichever the greater, and no management fee. At times the manager will vary the brokerage down in the client's favour, but never up.

DISCLOSURE

This publication has been prepared on behalf of and issued by Collette Capital Pty Ltd (ABN 56645766507) Corporate Authorised Representative No. No. 1284431) of Sanlam Private Wealth (AFS License No. 337927). Corporate placements and other transactions subscribed to by Collette Capital Wholesale IMA Strategy are likely to result in fees and / or options payable to Collette Capital Pty Ltd and / or the Portfolio Manager. This product is only available to professional and sophisticated investors as defined by the Corporations Act, Section (s)708(8)C and 761G(7)C. References in this publication may rely on third parties for which Collette Capital Pty Ltd has no control nor accepts any responsibility. Whilst all the information and statements contained in this publication has been prepared with all reasonable care, no responsibility or liability is accepted by any member of Collette Capital Pty Ltd for any errors or omissions or misstatements however caused or arising.

Any opinions, forecasts or recommendations reflect the judgement and assumptions of Collette Capital Pty Ltd and its representatives on the basis of information as at the date of publication and may later change without notice. This publication is not and should not be construed as an offer to sell or the solicitation of an offer to purchase or subscribe for any investment. Collette Capital Pty Ltd only provides general advice. This information contains unsolicited general information only, without regard to any investor's individual objectives, financial situation or needs. It is not specific for any investor. Before making any decision about the information provided, you must consider the appropriateness of the information in this document, having regard to your objectives, financial situation and needs and consult your adviser. Investment in financial products involves risk.