

COLLETTE CAPITAL

COLLETTE CAPITAL WHOLESALE IMA STRATEGY

MARCH 2023

THE STRATEGY

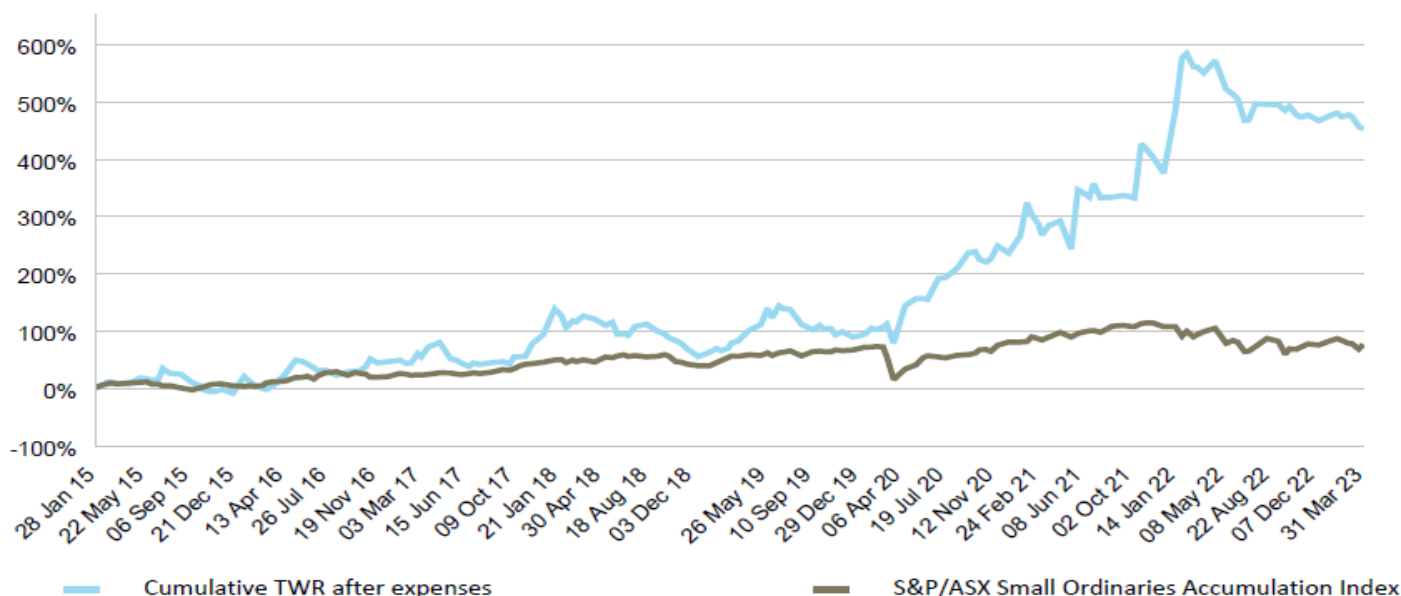
The investment objective of the Collette Capital Wholesale IMA strategy (the Strategy) is one of absolute returns irrespective of prevailing market conditions. The exposure set may skew net long or net short.

Macro-economics, fundamental research, and technical rationale (price action) are all inputs into the decision making process of the Strategy.

In all instances the client remains the beneficial owner of all positions.

An IMA or Individually Managed Account is an account service where all investment decisions are outsourced to the manager.

PERFORMANCE



Disclosure:

Performance is un-audited and is based on an actual client account which began in the IMA service on the 22 January 2015.

Percentage returns have been calculated using the Time Weighted Return (TWR) method.

The Time Weighted Return (TWR) method allows the calculation of returns according to the amount invested on any given day – excluding cash.

Please see page 3 for further information on TWR.

PERFORMANCE FIGURES

Through the month of March versus the ASX Small Ordinaries Accumulation Index (XSOAI), net of all costs.

	March	FY23	FY22	FY21	Inception p.a.
CC Wholesale IMA Strategy	-3.84%	-1.6%	+27.98%	+60.79%	+23.21%
Small Ords Accumulation Index	-0.72%	+9.04%	-19.52%	+33.23%	+7.23%

PORTFOLIO MANAGER

STEVE COLLETTE
B.COM (FINANCE) / B.A., ADA2

Steve is in his 21st year in financial markets as both a portfolio manager and advisor. Steve was a founding member of Calibre Investments in 2010, now known as Sanlam, and founded Collette Capital in 2020.

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PORTFOLIO MANAGER'S COMMENTS

March proved a tricky month with the net -1.1% for the XJO failing to capture the intra-month swings in both price action and sentiment.

Top to bottom there was a -6.4% drop for the XJO from the 7th to 20th of March, before a strong and gappy rally into the end of the month.

The Strategy returned -3.84% in the month of March, and so creeps into negative territory on the financial year at a return of -1.6%.

These performance figures are based on an account that has existed within the Strategy since January of 2015, at a rate of return of +23.21% p.a. as at end of March, and is currently anchored by a large position in Animoca.

U.S. policy makers took rapid steps to assuage contagion fears after bank runs expedited by technology occurred in particular at Silicon Valley Bank and Signature Bank.

SVB notably qualifies as the 'fastest' bank run in modern history, and the perception that the bank had many account names but essentially 'one client' in profile, is an intriguing derivative of recent technological advances, and those that are involved in their production.

Further, 'return-free, risk-laden' duration sensitive asset profiles that may have been implicitly encouraged by the 'liquidity' regime within which the banks have been operating, are another part of the overarching financial system that will be interrogated in months and years to come.

Market participants were once again reminded of the degree to which banking is largely a game of confidence, given that asset and liability sides of a bank's ledger can become mismatched if anticipatory risk mitigation is not in place should the liability side suddenly be called upon.

Micro and nano caps remain subject to difficult trading conditions at present, both in terms of price action and liquidity.

Notwithstanding, one suspects that we are close to peak rates (or the perception thereof), and duration sensitive assets may stand to benefit on a relative basis if overarching economic conditions decline, perverse as that may be.

Please note that IMA clients without an Animoca exposure were down meaningfully in FY22 and in some cases on an horizon of over a year.

As ever, the one true and explicit arbiter of performance – PRICE – remains at the forefront of the Strategy.

Whilst any number of narratives will always be available to engage in - that seek to explain what is happening in the market – at the end of the day we can only ever trade in 'price'.

Price has no knowledge of the narratives that supposedly explain it, and so rigour around this input, and the management of risk strictly thru this prism, is the foundational pillar upon which the Strategy operates.

KEY INFORMATION

Risk Rating	High
Benchmark	ASX Small Ords Accumulation Index
Inception Date	22 January 2015
Management Company	Collette Capital Pty Ltd
Portfolio Manager	Steve Collette
Management / Performance Fees	Nil
Brokerage Fees	\$75 or 0.5%, whichever the greater
Clearing Agent	FinClear Execution Limited
Reporting	Praemium Limited (\$300.00 per annum + GST)

Additional Disclosure with reference to TWR method of calculating return:

The Time Weighted Return (TWR) method allows the calculation of returns according to the amount invested on any given day – excluding cash.

In so doing it does not take into effect the amount of any cash that the client or account is holding on any given day.

This has the effect of amplifying stated positive or negative returns relative to dollar outcomes in any period where the client is not 100% invested and so is holding no cash.

In simple terms, this means that if the client offers an investment of \$300k in the Strategy and has a stated return of 15% over a given period net of all costs but has only averaged 50% drawn down (50% cash), then the return will have been +\$22,500 as opposed to +\$45k for that period.

However, the opposite would also be true if the stated return were -15% under TWR, the loss will have been -\$22,500 as opposed to -\$45k for that period.

The TWR method is used in calculating returns for Collette Capital Wholesale IMA Strategy because the client account upon which the reporting is based has historically settled to an external bank account.

Incoming clients should know that use of the TWR method in their instances will take into account any cash on deposit at CMA, as all incoming clients are required to have excess funds on deposit at CMA.

A detailed explanation of the TWR method for calculating returns is available here:

<https://au.praemium.help/home/twr-percentage-return-calculations-in-the-investment-movements-report>

All trades that have contributed to the stated return are available upon request.

Additional Disclosure with reference to the Performance Figures:

The performance figures are based on an account with \$475,000 in the Strategy as at the start of January 2023, in addition to a residual holding in Animoca Brands currently valued at \$829,674. The amount that this account has made available to the Strategy has changed over time and since inception. The minimum to participate in the Strategy is \$100,000. As at the start of January 2023, accounts considered to make available or be likely to make available to the Strategy an amount between \$100,000 and \$200,000, will hold a smaller position set, which may not include the same composition as that held within the account and / or position set used to calculate the performance figures. Owing to that, and / or in the absence of a holding in Animoca Brands, returns on those accounts will vary from those included in this report.

Incoming accounts do not have the existing position set of the Strategy replicated, rather they receive the next position the Strategy acquires from their start date. This also has the effect of varying returns on new accounts from the returns included in this report. Investment performance includes dividends (but not franking credits) and is calculated net of all fees. Past performance is not a reliable indicator of future performance. Individual IMA Strategy results will differ depending on committed funds, start date, brokerage, fees and taxes. Quoted returns are based upon a client account which has historically operated with a brokerage charge of \$75 or 0.5% whichever the greater, and no management fee. At times the manager will vary the brokerage down in the client's favour, but never up.

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