

COLLETTE CAPITAL

COLLETTE CAPITAL WHOLESALE IMA STRATEGY

SEPTEMBER 2022

THE STRATEGY

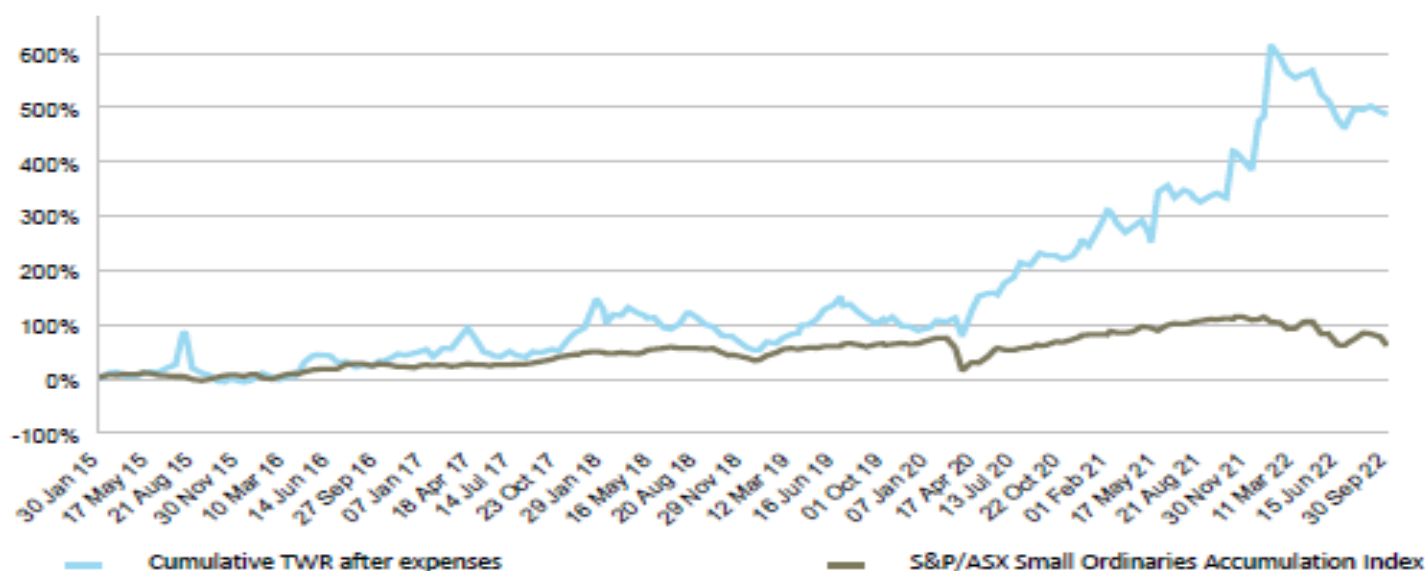
The investment objective of the Collette Capital Wholesale IMA strategy (the Strategy) is one of absolute returns irrespective of prevailing market conditions. The exposure set may skew net long or net short.

Macro-economics, fundamental research, and technical rationale (price action) are all inputs into the decision making process of the Strategy.

In all instances the client remains the beneficial owner of all positions.

An IMA or Individually Managed Account is an account service where all investment decisions are outsourced to the manager.

PERFORMANCE



Disclosure:

Performance is un-audited and is based on an actual client account which began in the IMA service on the 22 January 2015.

Percentage returns have been calculated using the Time Weighted Return (TWR) method.

The Time Weighted Return (TWR) method allows the calculation of returns according to the amount invested on any given day – excluding cash.

Please see page 3 for further information on TWR.

PERFORMANCE FIGURES

Through the month of September versus the ASX Small Ordinaries Accumulation Index (XSOAI), net of all costs.

	September	FY23	FY22	FY21	Inception p.a.
CC Wholesale IMA Strategy	-1.29%	+4.55%	+27.98%	+60.79%	+25.87%
Small Ords Accumulation Index	-11.2%	-0.47%	-19.52%	+33.23%	+6.44%

PORTFOLIO MANAGER

STEVE COLLETTE
B.COM (FINANCE) / B.A., ADA2

Steve is in his 21st year in financial markets as both a portfolio manager and advisor. Steve was a founding member of Calibre Investments in 2010, now known as Sanlam, and founded Collette Capital in 2020.

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PORTFOLIO MANAGER'S COMMENTS

The Strategy was down -1.29% in the month of September.

The investment objective of the Strategy is one of absolute returns irrespective of prevailing market conditions, and it needs to achieve this over most material timeframes to justify the involvement on behalf of clients.

In this instance however it is worth noting that September was a torrid month for equity markets, and the benchmark index the Small Ords Accumulation Index was -11.2% over this period.

Most importantly, in observing the performance of the Strategy since some revisions were made to the new exposures that it would entertain per the note on March the 1st of this year, the win rate on those subsequent new exposures - both long and short - has been quite high.

The volatile conditions that have underpinned those trades are anticipated to continue for at least the balance of calendar year 2022.

The market is also approaching what is typically a better time of year for long equity, with November and December some of the stronger months on a historical performance basis.

Whilst the Fed has been resolute in maintaining its acutely hawkish rhetoric on top of the most aggressive tightening of financial conditions in history, any restatement of their likely future path with an even fractionally moderated tone would be a meaningful signal to markets at this point.

The relatively dovish actions of the RBA yesterday in raising rates by only 25bp further where most expected 50bp is being interpreted by some (at least in the short term) as evidence that we could be closer to peak interest rate expectations in the West than previously thought.

The equity market' short term response locally on the 4th of October reminds us that even in bear markets rallies can be shockingly fierce.

A focus on price action as it is – as opposed to what one might prefer it to be – will be even more important than usual in the short term.

As stated previously, newer clients whom don't have the benefit of an Animoca exposure were down meaningfully in FY22 and in some cases on a horizon of over a year.

As ever, the one true and explicit arbiter of performance – PRICE – remains at the forefront of the Strategy.

Whilst any number of narratives will always be available to engage in - that seek to explain what is happening in the market – at the end of the day we can only ever trade in 'price'.

Price has no knowledge of the narratives that supposedly explain it, and so rigour around this input, and the management of risk strictly thru this prism, is the foundational pillar upon which the Strategy operates.

KEY INFORMATION

Risk Rating	High
Benchmark	ASX Small Ords Accumulation Index
Inception Date	22 January 2015
Management Company	Collette Capital Pty Ltd
Portfolio Manager	Steve Collette
Management / Performance Fees	Nil
Brokerage Fees	\$75 or 0.5%, whichever the greater
Clearing Agent	FinClear Execution Limited
Reporting	Praemium Limited (\$300.00 per annum + GST)

Additional Disclosure with reference to TWR method of calculating return:

The Time Weighted Return (TWR) method allows the calculation of returns according to the amount invested on any given day – excluding cash.

In so doing it does not take into effect the amount of any cash that the client or account is holding on any given day.

This has the effect of amplifying stated positive or negative returns relative to dollar outcomes in any period where the client is not 100% invested and so is holding no cash.

In simple terms, this means that if the client offers an investment of \$300k in the Strategy and has a stated return of 15% over a given period net of all costs but has only averaged 50% drawn down (50% cash), then the return will have been +\$22,500 as opposed to +\$45k for that period.

However, the opposite would also be true if the stated return were -15% under TWR, the loss will have been -\$22,500 as opposed to -\$45k for that period.

The TWR method is used in calculating returns for Collette Capital Wholesale IMA Strategy because the client account upon which the reporting is based has historically settled to an external bank account.

Incoming clients should know that use of the TWR method in their instances will take into account any cash on deposit at CMA, as all incoming clients are required to have excess funds on deposit at CMA.

A detailed explanation of the TWR method for calculating returns is available here:

<https://au.praemium.help/home/twr-percentage-return-calculations-in-the-investment-movements-report>

All trades that have contributed to the stated return are available upon request.

Additional Disclosure with reference to the Performance Figures:

The performance figures are based on an account with \$1,525,000 in the Strategy as at the start of May 2022. The amount that this account has made available to the Strategy has changed over time and since inception. The minimum to participate in the Strategy is \$100,000. As at the start of January 2022, accounts considered to make available or be likely to make available to the Strategy an amount between \$100,000 and \$500,000, will hold a smaller position set, which may not include the same composition as that held within the account and / or position set used to calculate the performance figures, and hence the returns on those accounts will vary from those included in this report.

Incoming accounts do not have the existing position set of the Strategy replicated, rather they receive the next position the Strategy acquires from their start date. This also has the effect of varying returns on new accounts from the returns included in this report. Investment performance includes dividends (but not franking credits) and is calculated net of all fees. Past performance is not a reliable indicator of future performance. Individual IMA Strategy results will differ depending on committed funds, start date, brokerage, fees and taxes. Quoted returns are based upon a client account which has historically operated with a brokerage charge of \$75 or 0.5% whichever the greater, and no management fee. At times the manager will vary the brokerage down in the client's favour, but never up.

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